



Spring NEWS – 2008

Greetings from your friendly team at Eftpos Canterbury and Cash Registers.

Welcome to the Eftpos Canterbury mid year 2008 customer newsletter. We are busy finishing off the last few weeks of the Eftpos Upgrade. We have also been getting ready for the Small Business EXPO (this week May 20 to 22 at the Convention Centre) and then the Hospitality Show (June 16 & 17 at the Westpac Centre). Regards Steve, Stephanie, Judy and Denis

SMALL BUSINESS EXPO - FREE TICKETS for YOU

If you would like FREE Tickets (worth \$20 each) to this weeks Small Business Expo, please call and we will arrange this, we have 250 tickets available for our customers (only available until we run out). This expo includes many great seminars that cover business tips, find more about it by going to www.businessexpo.co.nz.

HOSPITALITY SHOW – We also have a limited number of FREE Tickets, give us a call, first in first served. For further information on the show have a look at www.sih.co.nz.

WIN A TV – Enter by...

Yes, we have an LCD 19” Hyundai to win between now and June 30, 2008

Two ways to win:

1. **Order Paper Rolls** from 19 May to 30 June, and FREIGHT FREE (South Island wide) and half price N.I. freight
 2. **Call into our Stand** at either the Small Business Expo or the Hospitality Show, and enter your business card in the bowl.
- The winner will be drawn on 30 June 2008 and published on the WEB SITE.

CUSTOMER FOCUS

Each newsletter we highlight a customers business, if you think you want a mention and have a good story, give us a call.



The Round Table Café

573 Springs Road, Prebbleton Village, Ph 344-5147

"Busy and Exciting" is how Dorothy Jordan describes opening a new Café in the Prebbleton Village.

She opened the business two months ago after a career in teaching. Quite a change to Café lifestyle, but she is enjoying the challenges of designing her new business, then launching weeks ago. Dorothy and her staff of 3 have a lovely selection of savoury and sweet treats through to lunch, a comprehensive coffee and tea selection, along with delicious Gelato ice creams.

Dorothy chose the Sam4s ER600 Modular ECR Eft-Linked to the new Hypercom Optimum series T4220 Eftpos terminal. The ER600 has Café features of takeaway options, drop down options for coffee sizes, and strength options.

Dorothy's comments - "I chose the Sam4s ER600 system after reviewing the systems on the market because it did everything I was looking for. It's size was appealing to sit on the counter top without monopolizing it, and it's ease of use. Linking Eftpos makes it easy to use and speeds up the transaction. It's also easily re-programmed by the staff without relying on specialist assistance. A great purchase for the money."

NEW TERMINAL – The HYPERCOM T4220

(for the Paymark/ETSL Eftpos network)

Provenco have released a new terminal – the first in the **Hypercom Optimum T42 series** – the Hypercom T4220 with S9 Pinpad.

It comes released with software version 5.2. This is the software that is required for the next upgrade in 2011, so this means that this terminal will not need updating till 2014. **A great reason to buy this model now!**

When 6.0 software is released, this terminal can operate on Broadband

Hospitality
- Tipping
- Bar tabs
- Accounts
Multi
merchant
Eft-Linking
Link to POS



DO I STILL NEED TO UPGRADE?

We are in the last weeks of upgrading your Eftpos terminals to be compliant on the **ETSL/Paymark network**. There is now less than 4 weeks before disconnections will commence, so if you have been waiting till the end, NOW is the time to act.

For the Paymark / ETSL Eftpos Network

Terminals that need Full Replacement are...

Hypercom T7P, T7PT, T7E
Verifone 395, with CM450 Pin Pads
(these can be plugged into either
P900, P250 or P350 Printers)
Hypercom Ice5000
Keycorp K23 - 027 (Mk1)

Terminals that CAN BE Upgraded are...

Hypercom T7Plus
Hypercom Ice5000Plus and 5000e
Keycorp...K23 - 320 & 300 (Mk2)
Verifone OMNI3750

**Phone now to check if yours is compliant,
we can check most models over the phone –
Call today on 03 338 7672**

For the EftposNZ / ANZ Network

If you have a Hypercom T7Plus and are using a S1 Pinpad then you will need new software in the terminal and a new S9 Pin Pad to be compliant – see photos below.

S1 Pin Pad no longer compliant on Eftpos New Zealand network			S9 Pin Pad required to become compliant on Eftpos New Zealand network		
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FULL SERVICE - and what it means

Full Service – means we turn up on site and get your faulty terminal up and going ASAP.

SUBWAY Barrington Story – Friday 12 noon (and a busy Lunchtime) Peter the Owner is at the head of the staff cutting into a bun for the next customer in line when his team member on the tills yells Pete, the Eftpos won't go. Pete looks up, the next customer in line just happens to be Steve his Eftpos man, and he says "Wow you are here, can you take a look", within minutes it is worked out that the phone line is down, an extension phone cable is run to the second phone line in the building and the Eftpos is all up and going. (It turns out that Telecom was installing broadband and temporarily disconnected the line to do this but did not inform them this would happen, and at the busiest time of day). The lunch time trade continues almost uninterrupted.

Pete's very happy that we have fixed their Eftpos, and also feeling very lucky he didn't take the offer of a terminal from an Auckland Dealer, he would have had no local support to identify and then solve the problem. Imagine no Eftpos until Monday when a new terminal would have arrived, and then it would not have been needed anyway.

Note – This is a true story, and while we may not actually be in your store when your Eftpos has problems, we will get there as quickly as we possibly can to get you up and going, **breakdowns are our most important priority**. We also have mobile Eftpos Terminals for when phone lines may be down and you only have one line.

SPEED UP Your Transactions – Eft-Linking

EFTPOS TO CASH REGISTER Connections – With the Eft-Link Box

EFT- Linking – Link your Hypercom Terminal to a Cash register with the "Magic Box" Eft- Linking

Cash Register and Touch Screen POS – Demos

If you are in the market for a New Cash Register or POS system, give us a call and arrange a time for a Demo, we have 12 different models, from the budget to the wonderful Samsung Touch Screen unit and everything in between.

The Samsung Sam4s SPS2000 Touch Screen, is a sophisticated but also a simplistic unit, easy to use but without the hassles of Windows to crash. Great for Restaurants and Cafes, Retail as well - see more in the colour flyer.

Contact us

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